



a bigger perspective...



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creating custom-built software  
structures to answer your  
business needs





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## a bigger perspective

Here at Giant Software, we fully understand that an organisation's software and administrative processes can help them derive a business edge. That's why we believe in providing our clients with fast, robust solutions for their business without ever compromising on quality or detail, or forgetting that systems need to remain flexible and easy to upgrade.

We're a relatively small business. However, our comprehensive team of engineers, developers and planners allows us to offer that 'big company' service – significantly more cost-effective, with faster response times and a more focussed, personable approach. Our wealth of 'hands-on' experience encompasses a variety of business and organisational activity including finance, government, education, defence, the construction industry and law enforcement.

Work is undertaken in-house at our headquarters in the tranquil Somerset countryside and is never an 'off the peg' solution. We believe in forging long-term relationships, offering all the support you need, with no nasty surprises and hidden costs along the way – whilst also leaving you free to choose which services you subscribe to and to the order of implementation.

Welcome to the bigger, better world of Giant Software.

*“If I have seen further than others, it is by  
standing upon the shoulders of giants.”*

*Sir Isaac Newton*



## PROJECT ANALYSIS

We start by conducting an objective review of your business to take in the full picture, or the 'bigger perspective'. Being objective is essential; if there are any existing benefits, rest assured that these will be recognised and assessed to see how they can be augmented with our new software. We are happy to evolve existing computer systems but are equally pleased to design them entirely from scratch.

Combining your knowledge of how your business operates, with our knowledge of software development, enables us to work in tandem to achieve exceptional results. It's amazing how often businesses can become oblivious to the small inefficiencies that build up over time, eating away at productivity.

It is vital to start with a solid structure, after which, some clients elect to project-manage themselves, whilst others prefer Giant to oversee everything. We are flexible in our approach and can offer a self-managing solution, analysing your requirements on a specification basis or by taking a more hands-on role. With this, although we start at the top by meeting the managers and directors, we also make a point of speaking to the employees – the people at the sharp end – and discover what their combined aims are and where any problems may lie.

Once we're clear about the objectives, projects are planned and workable schedules agreed, with regular reviews carried out throughout the lifecycle of the project to ensure milestones and objectives are met.

*“We're here to solve unique problems and create user-friendly solutions ”*

*Roger Still*



It's a matter of taking things step by step for our clients' peace of mind and the clarity of each project

Starting with a solid structure will help sustain an adaptable and user-friendly system - incorporating all of our clients' specifications

## SYSTEMS DESIGN

A successful system will not only meet all your current needs, but will have provision for future development and organisational growth. The consideration for security, disaster recovery and total business continuity is an integral part of our systems design, built into our software from the outset.

We believe our systems will provide a future-proof, robust architecture that will enhance your business performance, delivering function 'today' with scalability 'tomorrow'. However, our systems design package is more than just a piece of new software; we will construct a bespoke system that increases efficiency and performance, allowing you to achieve more productivity with less staff.

At Giant, we are proud of our Structured Systems Analysis and Design accreditation and the fact that we are one of the few companies that have successfully embraced the concept, continuing to utilise elements of it in our work, where appropriate.



*“A groundbreaking system was needed, Giant proved they had the capabilities to deliver”*

*The State of Jersey Income Tax Department*

## APPLICATION & WEB DEVELOPMENT

At Giant, we craft your system to meet the highest standards. This involves several main areas including the technical design, data presentation and processing and, perhaps most importantly, the functional design. We pride ourselves on our attention to detail and our conscientious approach; quite simply, your priorities become our priorities.

The majority of our systems are sophisticated data-based solutions and use the latest Microsoft platforms and tools. Being an independent company gives us the freedom to choose the right technology for you and enables seamless integration into any existing IT infrastructure.

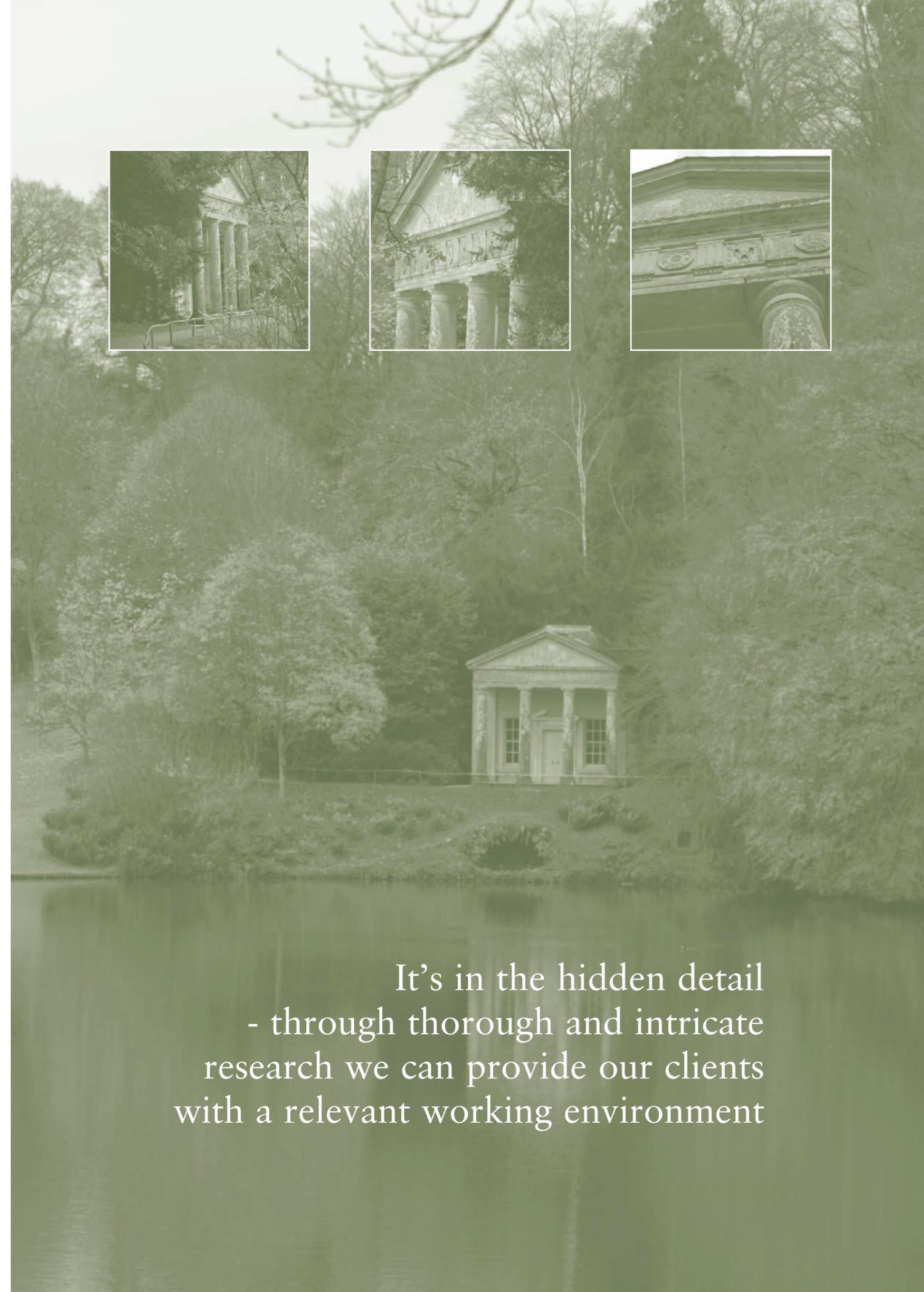
We have experience of Extranet facilities, fusing differing companies together, enabling them to closely interact with the supply and receipt of information. By utilising our years of experience in the taxation sector, we can apply this knowledge to provide a host of utilities, web forms and other services.

Our developers are specialists in Windows Systems Engineering, Windows Systems Applications Development and Mainframe Development.

*“Clear and concise information is fundamental in creating a successful system”*

*Roger Still*

It's in the hidden detail  
- through thorough and intricate  
research we can provide our clients  
with a relevant working environment





With a clear focus, implementation will be a seamless forward movement

## ON-SITE IMPLEMENTATION & ON-GOING SUPPORT

To complete the project, we install the software and ensure the configuration is compatible at all levels. An extensive quality review is carried out to assess the entire system, and only when we are convinced that the software is perfect do we allow it to go 'live'.

A thorough understanding of the capability of the system is the key to its successful implementation. Given this, principal users are trained to a high level of knowledge which they can then pass on to the rest of their team. If any gaps in their knowledge emerge, be assured that our after-sales team will be on hand to offer the comprehensive support required and provide confidence in the developing use of the software.



*“It was essential that we had a good working relationship with our supplier. Giant surpassed our requirement, with their support, training and advice”*